

# BHARAT INSTITUTE OF ENGINEERING & TECHNOLOGY

SIVARAM VIHAR, GHATAKESWAR HILLS  
MOHADA, BERHAMPUR (GM.)





## STUDENT'S ATTENDANCE REGISTER

	Time	9:05			
		-9:15			
Day					
	MON	ENTP			
	TUE	ENTP			
	WED	ENTP			
	THU	ENTP			

Year/ Session	2022-2023 (winter), 3 <sup>rd</sup> year
Semester & Branch	5 <sup>th</sup> & Electrical
Subject with Code	Entrepreneurship (Th-1)
Name of the Faculty Member	Pooja Rathi

## B.I.E.T. SYLLABUS COVERAGE

TOPIC	DATE	SIGNATURE OF THE FACULTY	SIGNATURE OF THE H.O.D.
<u>1. Entrepreneurship:</u>			
• concept / meaning of entrepreneurship	15/09/22	<u>Pooja</u>	
• Need of entrepreneurship	19/09/22	<u>Pooja</u>	
• Characteristics, Qualities and types of entrepreneur, functions	20/09/22	<u>Pooja</u>	
• Barriers in entrepreneurship	21/09/22	<u>Pooja</u>	
• Entrepreneurs Vs. Manager	22/09/22	<u>Pooja</u>	
• Forms of Business ownership: sole proprietorship, partnership forms and others.	23/09/22	<u>Pooja</u>	
• Types of industries, concept of start-ups.	26/09/22	<u>Pooja</u>	
• Entrepreneurial support agencies at National, state, District level (sources): DTE, NSIC, OSIC, SIDBI, NABARD, Commercial Banks KVFC etc.	27/09/22	<u>Pooja</u>	
	28/09/22	<u>Pooja</u>	
• Technology Business Incubators (TBI) & science & Technology entrepreneur parks:	29/09/22	<u>Pooja</u>	
<u>2. Market survey and opportunity Identification (Business planning):</u>			

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TOPIC	DATE	SIGNATURE OF THE FACULTY	SIGNATURE OF THE H.O.D.
• Business planning	12/10/22	<u>Proja</u>	
• SSP, Ancillary Units, Tiny Units, Service sector units.	13/10/22	<u>Proja</u>	
• Time schedule Plan, Agencies to be contacted for project.	17/10/22	<u>Proja</u>	
Implementation.	18/10/22	<u>Proja</u>	
• Assessment of Demand and supply and potential areas of Growth.	19/10/22	<u>Proja</u>	
	20/10/22	<u>Proja</u>	
• Identifying Business opportunity.	21/10/22	<u>Proja</u>	
• Final product selection.	25/10/22	<u>Proja</u>	
3. <u>Project report preparation:</u>			
• Preliminary project report	26/10/22	<u>Proja</u>	
• Detailed project report, Techno economic feasibility.	27/10/22	<u>Proja</u>	
	28/10/22	<u>Proja</u>	
• Project Viability.	31/10/22	<u>Proja</u>	
4. <u>Management Principles:</u>			
• Definitions of management.	01/11/22	<u>Proja</u>	
• Principles of management.	2/11/22	<u>Proja</u>	
• Functions of management	3/11/22	<u>Proja</u>	
(planning, organising, staffing, directing and controlling etc.)	4/11/22	<u>Proja</u>	



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TOPIC	DATE	SIGNATURE OF THE FACULTY	SIGNATURE OF THE H.O.D.
<ul style="list-style-type: none"> <li>Level of Management in an organisation.</li> </ul>	7/11/22	<i>Pooja</i>	<i>Sit</i>
<p>5. <u>Functional areas of management:</u></p> <p>(a) <u>Production management:</u></p> <ul style="list-style-type: none"> <li>Functions, Activities</li> <li>Productivity</li> <li>Quality control</li> <li>Production planning &amp; control.</li> </ul>	9/11/22	<i>Pooja</i>	
<p>(b) <u>Inventory Management:</u></p> <ul style="list-style-type: none"> <li>Need for inventory management.</li> </ul>	10/11/22	<i>Pooja</i>	<i>Sit</i>
<ul style="list-style-type: none"> <li>Models / Techniques of Inventory management.</li> </ul>	11/11/22	<i>Pooja</i>	
<p>(c) <u>Financial Management:</u></p> <ul style="list-style-type: none"> <li>Functions of financial management.</li> </ul>	11/11/22	<i>Pooja</i>	
<ul style="list-style-type: none"> <li>Management of working capital.</li> <li>Costing (only concept)</li> <li>Break even Analysis</li> <li>Brief <del>idea</del> idea about Accounting Terminologies:</li> </ul>	14/11/22	<i>Pooja</i>	<i>Sit</i>

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TOPIC	DATE	SIGNATURE OF THE FACULTY	SIGNATURE THE H.O.
Book keeping, journal entry, petty cash book, P & L Accounts, Balance sheets (only concepts)			
(d) <u>Marketing management</u> : <ul style="list-style-type: none"> <li>• Concept of marketing &amp; marketing management.</li> <li>• Marketing techniques (only concepts)</li> <li>• Concept of 4P's (Price, place, product, promotion.)</li> </ul>	15/11/22  16/11/22  17/11/22	Pojja  Pojja  Pojja	[Signature]
(e) <u>Human resource management</u> : <ul style="list-style-type: none"> <li>• Functions of personnel management.</li> <li>• Manpower planning, Recruitment, sources of manpower, selection process, method of Testing, Methods of Training &amp; development, Payment of wages.</li> </ul>	18/11/22  19/11/22	Pojja  Pojja	[Signature]
b. <u>Leadership and Motivation</u> : <ul style="list-style-type: none"> <li>(a) <u>Leadership</u>:               <ul style="list-style-type: none"> <li>• Definition and Need/ Importance</li> <li>• Qualities &amp; functions of a leader</li> </ul> </li> </ul>	21/11/22	Pojja	

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TOPIC	DATE	SIGNATURE OF THE FACULTY	SIGNATURE OF THE H.O.D.
• Style of Leadership (Autocratic, Democratic, participative.)	22/11/22	<u>Pooja</u>	
	23/11/22	<u>Pooja</u>	
(b) <u>Motivation</u> :			
• Definition and characteristics	24/11/22	<u>Pooja</u>	<u>S. P.</u>
• Importance of motivation			
• Factors affecting motivation			
• Theories of motivation (Maslow)	25/11/22	<u>Pooja</u>	
• Methods of improving (motivation)			
• Importance of communication in business.	26/11/22	<u>Pooja</u>	
• Types and barriers of communication			
7. <u>Work culture, TQM &amp; safety</u> :			
• Human relationship & performance in organization.	28/11/22	<u>Pooja</u>	<u>S. P.</u>
• Relations with peers, superiors and subordinates.	29/11/22	<u>Pooja</u>	
• TQM concepts: Quality policy, Quality management, Quality system.	30/11/22	<u>Pooja</u>	
• Accidents & safety, Cause, preventive measures, General safety Rules, Personal protection	1/12/22	<u>Pooja</u>	<u>CP</u>
	2/12/22	<u>Pooja</u>	



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TOPIC	DATE	SIGNATURE OF THE FACULTY	SIGNATURE OF THE H.O.D.
equipment (PPE).			
8. <u>Legislation</u> :			
(a) Intellectual property rights (IPR) Patents, trademarks, copyrights	5/12/22 6/12/22	<u>Pooja</u> <u>Pooja</u>	
(b) Features of factories Act 1948 with Amendment (only salient points)	7/12/22 8/12/22	<u>Pooja</u> <u>Pooja</u>	<u>SV</u>
(c) Features of payment of wages Act 1936 (only salient points).	9/12/22 12/12/22	<u>Pooja</u> <u>Pooja</u>	
9. <u>Smart technology</u> :			
• Concept of IOT, how IOT works.	13/12/22	<u>Pooja</u>	
• Components of IOT, characteristics of IOT, categories of IOT.	14/12/22 15/12/22	<u>Pooja</u> <u>Pooja</u>	<u>SV</u>
• Applications of IOT - smart cities, smart transportation, smart home, smart healthcare, smart industry, smart agriculture, smart energy management etc.	19/12/22 20/12/22 21/12/22	<u>Pooja</u> <u>Pooja</u> <u>Pooja</u>	
verified for duty 12.9.22			