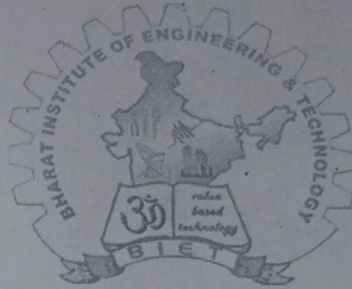


# BHARAT INSTITUTE OF ENGINEERING & TECHNOLOGY

SIVARAM VIHAR, GHATAKESWAR HILLS  
MOHADA, BERHAMPUR (GM.)



## STUDENT'S ATTENDANCE REGISTER

Time	9:05	11:35	12:25		
Day	- 9:55	- 12:25	- 1:15		
Mon			ENTP		
Tue	ENTP				
Wed		ENTP			
Thu		ENTP			
Fri	ENTP				
Sat					

Year/ Session : 2023 (winter)

Semester from Date: 01/08/2023 To Date : 30/11/2023

Semester & Branch

5<sup>th</sup> sem & electrical

Subject with Code

Entrepreneurship (Th-1)

Name of the Faculty Member

Pooja Padhi

No of Weeks;

No of Class Allotted/Week : 5 classes/week

# B.I.E.T., COURSE PLAN

Month	Week	Class Day	Theory/Practical Topic
A D G D D G D D G D D G D D G D	1 <sup>st</sup>	1/8/23	1. <u>Entrepreneurship</u> :- → Concept / Meaning of Entrepreneurship.
		2/8/23	→ Need of Entrepreneurship.
		3/8/23	→ Characteristics, Qualities and types of entrepreneur, functions.
		4/8/23	→ Barriers in entrepreneurship.
		7/8/23	→ Entrepreneur Vs. Manager.
		8/8/23	→ Forms of Business Ownership: sole proprietorship, partnership forms and others.
		9/8/23	→ Types of Industries, concept of start-ups.
	2 <sup>nd</sup>	10/8/23	→ Entrepreneurial support agencies at National, state, District level
		11/8/23	(sources) DIC, NITe, OSIC, SIDBI, NABARD, commercial Banks, KVIE, etc.
		14/8/23	→ Technology Business Incubators (TBI) and science & Technology entrepreneurship parks.
		16/8/23	
	3 <sup>rd</sup>	17/8/23	

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~~29.7.23~~  
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~~7/8/23~~

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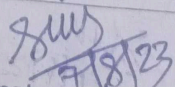
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Signature of the Principal/Course Co-ordinator/HOD:

# B.I.E.T., COURSE PLAN

Month	Week	Class Day	Theory/Practical Topic
AUGUST			2. <u>Market Survey and opportunity Identification (Business Planning):</u>
	3 <sup>rd</sup>	18/8/23	→ Business Planning
		21/8/23	→ SSP, Ancillary Units, Tiny Units, Service sector units.
		22/8/23	→ Time schedule Plan, Agencies
	4 <sup>th</sup>	23/8/23	to be contacted for project implementation.
		24/8/23	→ Assessment of Demand and
		25/8/23	supply & potential areas of growth.
	5 <sup>th</sup>	28/8/23	→ Identifying Business Opportunity
		29/8/23	→ Final Product selection.
		31/8/23	
			3. <u>Project report Preparation :-</u>
	1 <sup>st</sup>	1/9/23	→ Preliminary project report
		4/9/23	→ Detailed project report, Techno economic feasibility.
	2 <sup>nd</sup>	5/9/23	→ Project Viability.
		7/9/23	
	8/9/23	4. <u>Management Principles:-</u> → Definitions project report	

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# B.I.E.T., COURSE PLAN

Month	Week	Class Day.	Theory/Practical Topic	
S E P T E M B E R	3 <sup>rd</sup>	11/9/23	→ Principles of management.	
		12/9/23	→ Functions of management (planning, organising, staffing, directing & controlling etc.)	
		13/9/23		
		14/9/23	→ Level of Management in an Organisation.	
				5. <u>Functional Areas of Management :-</u>
			15/9/23	(a) Production management
			18/9/23	↳ Functions, Activities ↳ Productivity ↳ Quality control ↳ Production planning & control
			21/9/23	(b) Inventory Management
			22/9/23	↳ Need for Inventory management ↳ Models/Techniques of Inventory management.
			25/9/23	(c) Financial Management
			26/9/23	↳ Functional of financial management ↳ Management of working capital ↳ Costing (only concept)

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# B.I.E.T., COURSE PLAN

Month	Week	Class Day	Theory/Practical Topic
SEPTEMBER	5th	27/9/23	↳ Break even Analysis. ↳ Brief idea & accounting Terminologies: Book keeping, Journal entry, petty cash book, P&L Accounts, Balance sheets (only concepts).
		28/9/23	(d) Marketing Management
	2nd	3/10/23	↳ Concept of Marketing & Marketing Management. ↳ Market Techniques (only concepts)
			↳ Concept of 4P's (price, place, product, promotion)
		4/10/23	(e) Human Resources Management
OCTOBER		5/10/23	↳ Functions of personnel management. ↳ Manpower Planning, Recruitment, sources of manpower, selection process, method of Testing, methods of Training & Development, Payment of wages.

Signature of the Faculty: *Boja*

Signature of the Principal/Course Co-ordinator/HOD: *[Signature]*

# B.I.E.T., COURSE PLAN

Month	Week	Class Day	Theory/Practical Topic
	1st	6/10/23	<p><u>6. Leadership &amp; Motivation :-</u></p> <p>(a) Leadership</p> <ul style="list-style-type: none"> <li>↳ Definition &amp; Need / Importance</li> <li>↳ Qualities &amp; functions of a leader</li> <li>↳ Manager vs Leader</li> <li>↳ Style of leadership (Autocratic, Democratic, Participative)</li> </ul> <p>(b) Motivation</p> <ul style="list-style-type: none"> <li>↳ Definition &amp; characteristics</li> <li>↳ Importance of motivation</li> <li>↳ Factors affecting motivation</li> <li>↳ Theories of motivation (Maslow)</li> <li>↳ Methods of Improving Motivation</li> <li>↳ Importance of communication in Business.</li> <li>↳ Types of Barriers of communication.</li> </ul> <p><u>7. Work culture, TQM &amp; safety :-</u></p> <ul style="list-style-type: none"> <li>→ Human relationship &amp; performance in organization.</li> <li>→ Relations with peers, superiors</li> </ul>
		9/10/23	
		10/10/23	
	2nd	11/10/23	
		12/10/23	
		13/10/23	
		16/10/23	
	3rd	17/10/23	
		18/10/23	

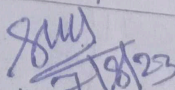
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# B.I.E.T., COURSE PLAN

Month	Week	Class Day	Theory/Practical Topic
OCTOBER	3 <sup>rd</sup>	19/10/23	and subordinates. → TQM concepts: Quality policy, Quality management, Quality system.
	5 <sup>th</sup>	30/10/23	→ Accidents & safety, cause, Preventive measures, General safety Rules, personal protection equipment (PPE)
NOVEMBER	5 <sup>th</sup>	31/10/23	8. <u>Legislation</u> :- (A) Intellectual property Rights (IPR), patents, Trademarks, copyrights.
	1 <sup>st</sup>	1/11/23	(b) Features of factories Act 1948 with Amendment (only salient points).
		2/11/23	
		3/11/23	
	2 <sup>nd</sup>	4/11/23	(c) Features of payment of wages Act 1936 (only salient points)
		6/11/23	
		7/11/23	
8/11/23			
			9. <u>Smart Technology</u> :- → Concept of IOT, How IOT work → Components of IOT - smart

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# B.I.E.T., COURSE PLAN

Month	Week	Class Day	Theory/Practical Topic
NOVEMBER	2 <sup>nd</sup>	9/11/23	cities, smart Transportation, smart Home. Smart, Characteristics of IOT, categories of IOT.
		10/11/23	
	3 <sup>rd</sup>	13/11/23	→ Application of IOT — Smart healthcare, smart Industry, smart Agriculture, smart Energy management etc.
		14/11/23	

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