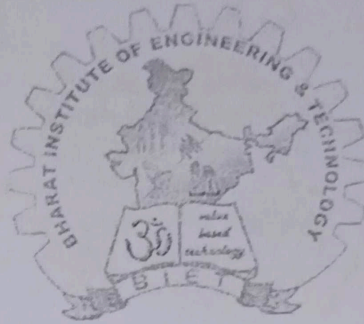


BHARAT INSTITUTE OF ENGINEERING & TECHNOLOGY

SIVARAM VIHAR, GHATAKESWAR HILLS
MOHADA, BERHAMPUR (GM.)

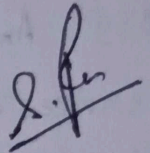
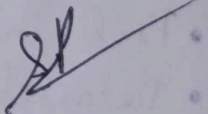


STUDENT'S ATTENDANCE REGISTER

| | | | | | |
|------|-------|--|--|--|--|
| Time | 9:05 | | | | |
| | -9:55 | | | | |
| Day | | | | | |
| MON | ENTP | | | | |
| TUE | ENTP | | | | |
| WED | ENTP | | | | |
| THU | ENTP | | | | |
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| | |
|----------------------------|--|
| Year/ Session | 2022-2023 (winter), 3 rd year |
| Semester & Branch | 5 th & electrical |
| Subject with Code | Entrepreneurship (Th-1) |
| Name of the Faculty Member | Pooja Padhi |

B.I.E.T. SYLLABUS COVERAGE

| TOPIC | DATE | SIGNATURE OF THE FACULTY | SIGNATURE OF THE H.O.D. |
|---|----------|--------------------------|---|
| 1. <u>Entrepreneurship</u> : | | | |
| • concept / meaning of entrepreneurship | 15/09/22 | <u>Pooja</u> |  |
| • Need of entrepreneurship | 19/09/22 | <u>Pooja</u> | |
| • Characteristics, Qualities and types of entrepreneur, functions | 20/09/22 | <u>Pooja</u> | |
| • Barriers in entrepreneurship | 21/09/22 | <u>Pooja</u> | |
| • Entrepreneurs Vers. Manager | 22/09/22 | <u>Pooja</u> | |
| • Forms of Business ownership: sole proprietorship, partnership forms and others. | 23/09/22 | <u>Pooja</u> | |
| • Types of industries, concept of start-ups. | 26/09/22 | <u>Pooja</u> | |
| • Entrepreneurial support agencies at National, state, District level | 27/09/22 | <u>Pooja</u> | |
| (sources): DIC, NSIC, OSIE, SIDBI, NABARD, commercial Banks KVFC etc. | 28/09/22 | <u>Pooja</u> | |
| • Technology Business Incubators (TBI) & science & Technology entrepreneur parks: | 29/09/22 | <u>Pooja</u> | |
| 2. <u>Market survey and opportunity Identification (Business planning)</u> | | |  |

B.I.E.T.

SYLLABUS COVERAGE

| TOPIC | DATE | SIGNATURE OF THE FACULTY | SIGNATURE OF THE H.O.D. |
|--|----------|--------------------------|-------------------------|
| • Business planning | 12/10/22 | <u>Pooja</u> | |
| • SSP, Ancillary Units, Tiny Units, Service sector units. | 13/10/22 | <u>Pooja</u> | |
| • Time schedule Plan, Agencies to be contacted for project. | 17/10/22 | <u>Pooja</u> | <u>[Signature]</u> |
| Implementation. | 18/10/22 | <u>Pooja</u> | |
| • Assessment of Demand and supply and potential areas of Growth. | 19/10/22 | <u>Pooja</u> | |
| • Identifying Business opportunity. | 20/10/22 | <u>Pooja</u> | |
| • Final product selection. | 21/10/22 | <u>Pooja</u> | |
| | 25/10/22 | <u>Pooja</u> | |
| 3. <u>Project report preparation:</u> | | | |
| • Preliminary project report | 28/10/22 | <u>Pooja</u> | |
| • Detailed project report, Techno economic feasibility. | 27/10/22 | <u>Pooja</u> | <u>[Signature]</u> |
| • Project Viability. | 28/10/22 | <u>Pooja</u> | |
| | 31/10/22 | <u>Pooja</u> | |
| 4. <u>Management Principles:</u> | | | |
| • Definitions of management. | 01/11/22 | <u>Pooja</u> | |
| • Principles of management. | 2/11/22 | <u>Pooja</u> | <u>[Signature]</u> |
| • Functions of management | 3/11/22 | <u>Pooja</u> | |
| (planning, organising, staffing, directing and controlling etc.) | 4/11/22 | <u>Pooja</u> | |

B.I.E.T.

SYLLABUS COVERAGE


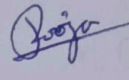
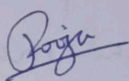
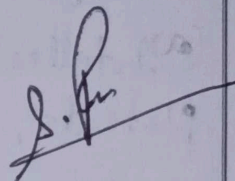
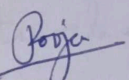
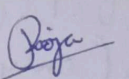
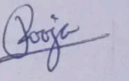
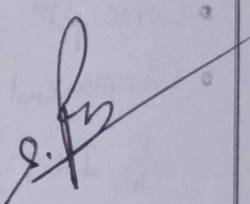
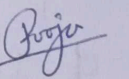
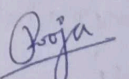
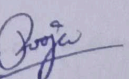
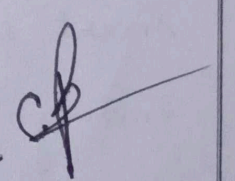
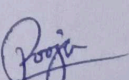
| TOPIC | DATE | SIGNATURE OF THE FACULTY | SIGNATURE OF THE H.O.D. |
|--|----------|--------------------------|-------------------------|
| <ul style="list-style-type: none"> • Level of Management in an organisation. | 7/11/22 | <u>Pooja</u> | <u>S.H</u> |
| <p>5. <u>Functional areas of management:</u></p> <p>(a) <u>Production management:</u></p> <ul style="list-style-type: none"> • Functions, Activities • Productivity • Quality control • Production planning & control. | 9/11/22 | <u>Pooja</u> | |
| <p>(b) <u>Inventory management:</u></p> <ul style="list-style-type: none"> • Need for inventory management. • Models / Techniques of Inventory management. | 10/11/22 | <u>Pooja</u> | <u>S.H</u> |
| <p>(c) <u>Financial management:</u></p> <ul style="list-style-type: none"> • Functions of financial management. | 11/11/22 | <u>Pooja</u> | <u>S.H</u> |
| <ul style="list-style-type: none"> • Management of working capital. • Costing (only concept) • Break even Analysis • Brief idea idea about Accounting Terminologies : | 14/11/22 | <u>Pooja</u> | |

B.I.E.T.

SYLLABUS COVERAGE

| TOPIC | DATE | SIGNATURE OF THE FACULTY | SIGNATURE OF THE H.O.D. |
|---|----------|--------------------------|-------------------------|
| Book keeping, journal entry, petty cash book, P & L Accounts, Balance sheets (only concepts) | | | |
| <u>(d) Marketing management:</u> | | | |
| <ul style="list-style-type: none"> • Concept of marketing & marketing management. | 15/11/22 | Pooja | |
| <ul style="list-style-type: none"> • Marketing techniques (only concepts) | 16/11/22 | Pooja | |
| <ul style="list-style-type: none"> • Concept of 4P's (Price, place, product, promotion.) | 17/11/22 | Pooja | |
| <u>(e) Human resource management:</u> | | | |
| <ul style="list-style-type: none"> • Functions of personnel management. | 18/11/22 | Pooja | |
| <ul style="list-style-type: none"> • Manpower planning, Recruitment, sources of manpower, selection process, method of Testing, Methods of Training & development, Payment of wages. | 19/11/22 | Pooja | |
| <u>b. Leadership and Motivation:</u> | | | |
| <u>(a) Leadership:</u> | | | |
| <ul style="list-style-type: none"> • Definition and Need/Importance. • Qualities & functions of a leader | 21/11/22 | Pooja | |

B.I.E.T. SYLLABUS COVERAGE

| TOPIC | DATE | SIGNATURE OF THE FACULTY | SIGNATURE OF THE H.O.D. |
|---|----------|---|---|
| <ul style="list-style-type: none"> • Style of leadership (Autocratic, Democratic, participative.) | 22/11/22 |  | |
| | 23/11/22 |  | |
| (b) <u>Motivation</u> : <ul style="list-style-type: none"> • Definition and characteristics • Importance of motivation • Factors affecting motivation • Theories of motivation (Maslow) • Methods of improving (motivation) • Importance of communication in business. • Types and barriers of communication | 24/11/22 |  |  |
| | 25/11/22 |  | |
| | 26/11/22 |  | |
| 7. <u>Work culture, TQM & safety</u> : <ul style="list-style-type: none"> • Human relationship & performance in organization. • Relations with peers, superiors and subordinates. • TQM concepts: Quality policy, Quality management, Quality system. • Accidents & safety, Cause, preventive measures, General safety Rules, Personal protection | 28/11/22 |  |  |
| | 29/11/22 |  | |
| | 30/11/22 |  | |
| | 1/12/22 |  |  |
| | 2/12/22 |  | |

